

## Microsoft and Infosys Technologies Create New Alliance Focusing on Supply Chain Visibility and Collaboration for Manufacturers

*The two companies fuse business expertise and rich intellectual property to help manufacturers improve the user experience and increase supply chain agility and performance.*

**REDMOND, Wash., and BANGALORE, India — Jan. 29, 2009** — Helping manufacturers manage their increasingly complex global supply chains, Microsoft Corp. and Infosys Technologies have forged a new go-to-market alliance around improving supply chain visibility and collaboration. The two companies today are jointly launching a set of solutions, services and a center of excellence to help manufacturers build next-generation supply chains with improved performance and better visibility across their enterprises and trading partners.

According to a new Infosys/Microsoft survey released today, half of business decision-makers within high-tech manufacturing companies report increasing complexity in their global supply chains. In fact, nearly two-thirds report growth in their number of products, geographies and suppliers. As a result of this complexity, the average supply chain professional spends roughly 25 percent of his or her time finding and re-working supply chain data to get it to the required level of granularity and format.<sup>1</sup>

“In today’s high-tech supply network, lack of visibility can be a significant hurdle to effective planning and execution,” said Tyler Bryson, general manager, U.S. Manufacturing and Resources Sector, Microsoft. “Most of the supply chain challenges can be traced to factors such as poor collaboration, inadequate tools and technology, and challenges in getting the right data into the right format — and into the right people’s hands in a timely fashion.”

To tackle these challenges, Infosys and Microsoft will jointly bring to market solutions that provide capabilities for performance management, analytics, collaboration and event-based exception management. These include specialized modules that provide data and intelligence for supply chain professionals to manage performance of after-sales service, procurement, inventory and demand management functions. The Infosys Service Performance Workbench and Infosys Procurement Workbench modules are available immediately, with others to follow. The modules contain pre-built intellectual property and accelerators in the form of process frameworks, data models, analytical tools, best-in-class performance metrics and key performance indicator scorecards tailored for specific supply chain roles.

The joint solutions also include proprietary connectors developed by Infosys and Microsoft to help facilitate the integration of these modules with existing business systems, such as enterprise resource planning applications and supply chain execution systems. In addition, the solutions are built upon core Microsoft technologies, such as Microsoft BizTalk Server 2006, Microsoft SQL Server 2008 and Microsoft Office SharePoint Server 2007.

“Infosys and Microsoft have a long history of helping manufacturers with the solutions they require for effective supply chain management,” said Sanjay Jalona, vice president and U.S. head of manufacturing at Infosys Technologies. “It’s rewarding to help manufacturers

improve their global supply chain performance with solutions that gather and analyze data across the enterprise and its trading partners, and provide improved visibility and insight for supply chain pros to take quick, informed actions using a familiar, easy-to-use interface.”

Infosys provides the consulting, implementation and support services for customers to ensure the solutions are configured and delivered to meet their specific needs. Through years of consulting experience, Infosys has developed a best-practices approach for multi-enterprise collaboration. As a result, approximately 80 percent of the solutions Infosys and Microsoft will bring to market contain pre-built frameworks, tools and connectors, including out-of-the-box Microsoft Office Business Applications (OBAs). Built on the Microsoft Office platform, OBAs help integrate complex, back-office systems with the familiar interfaces of Microsoft’s popular Office suite of productivity tools, accelerating solution development and user adoption.

#### **Supply Chain Center of Excellence**

As part of the alliance, Microsoft and Infosys have also launched an online supply chain center of excellence at <http://www.nextgenerationsupplychains.com>. This Web-based portal will serve as an online community for manufacturers and trading partners to receive updates on Microsoft and Infosys solutions, discuss supply chain issues and perspectives, access productivity tools for professionals, and more.

#### **About Microsoft’s High-Tech and Electronics Manufacturing Group**

Microsoft’s High-Tech and Electronics Manufacturing Group strives to help people from within high-tech and electronics manufacturing companies innovate new and better products faster and cheaper, increase collaboration across the manufacturing value chain, improve sales and customer service, and streamline plant-floor operations with visibility from the shop floor to the top floor. Working with key partners, Microsoft offers an integrated set of solutions to help companies handle their most difficult challenges. The company’s technology solutions enable people to meet global demands, increase quality and reduce costs in new ways throughout the value chain. For more information, visit <http://www.microsoft.com/hightech>.

#### **About Infosys Technologies Limited**

Infosys defines, designs and delivers IT-enabled business solutions that help Global 2000 companies win in a Flat World. These solutions focus on providing strategic differentiation and operational superiority to clients. With Infosys, clients are assured of a transparent business partner, world-class processes, speed of execution and the power to stretch their IT budgets by leveraging the Global Delivery Model that Infosys pioneered. Infosys has over 100,000 employees in over 50 offices worldwide. Infosys is part of the NASDAQ-100 Index and The Global Dow. For more information, visit [www.infosys.com](http://www.infosys.com).

#### **About Microsoft**

Founded in 1975, Microsoft (Nasdaq “MSFT”) is the worldwide leader in software, services and solutions that help people and businesses realize their full potential.

#### **Infosys Safe Harbor**

Statements in connection with this release may include forward-looking statements within the meaning of US Securities laws intended to qualify for the “safe harbor” under the Private Securities Litigation Reform Act. These forward-looking statements are subject to risks and uncertainties including those described in our SEC filings available at [www.sec.gov](http://www.sec.gov) including our Annual Report on Form 20-F for the year ended March 31, 2008, and our other recent

filings, and actual results may differ materially from those projected by forward-looking statements. We may make additional written and oral forward-looking statements but do not undertake, and disclaim any obligation, to update them.

<sup>1</sup> Infosys/Microsoft “High-Tech Manufacturing Supply Chain Survey 2009,”  
<http://www.microsoft.com/industry/manufacturing/hightech/summit.mspx>.

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